



Legacy Solutions

19 October 2005

# RFGen Case Studies

## Remington

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Remington Arms Company, Inc., designs, produces and sells sporting goods products for the hunting and shooting sport markets, as well as military, government and law enforcement markets.

Remington is the only US manufacturer of both firearms and

ammunition products, and distributes its products throughout the US and in over 55 foreign countries.



### Solution at a glance...

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**Client:** Remington Arms Corporation

**Industry:** Firearm & Ammunition Manufacturing

**Environment:** Microsoft Windows NT/Microsoft SQL Server

**Solution:** Warehouse Management/ RFDC/BATF Compliance

**Devices:** Intermec Antares 2425 Hand Helds

### Solution Summary...

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The Remington plants in Mayfield, KY and Little Rock, AR needed a management system to track inventory receipts, movements, queries, shipments and track the serial numbers within their database.

As an alternative to the more traditional Warehouse Management System, Remington's needs were met using DataMAX's RFGen Software suite.

In order to comply with the Bureau of Alcohol, Tobacco and Firearms laws, Remington was mandated to track the shipment of every finished rifle and shotgun by serial number, or face significant penalties and fines.

Remington's tracking needs are unique in that they provide shipments individually, or packaged with other units, or in

many instances in pallets. The RFGen solution allows the accurate and efficient tracking capabilities necessary to comply with legal requirements to their own unique shipping processes. All of this was accomplished by using RFGen's easy to use, point-and-click development tool along with RFGen's ODBC Data Mapping tool.

In the end, the key consideration for selecting RFGen was that its technology was substantially more intuitive, and demonstrably more reliable than anything else available on the market, while DataMAX's track record for on-time, on-budget implementations helped to solidify the decision.

RFGen allowed for the accurate tracking that Remington needed, which greatly reduced the potential of being fined by the BATF.